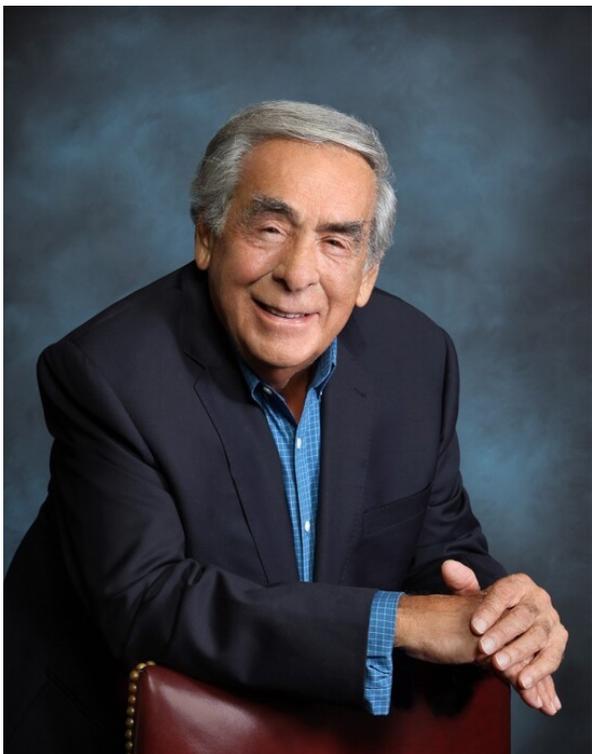


The Loss of a Legend

We are deeply saddened to share that our beloved founder and CEO, George Gialamas, passed away on Saturday, May 8, 2021.

George's passion and dedication to his family, The Gialamas Company, Old Sauk Trails Park, the greater Madison community, and countless charities will be missed immensely. George believed in working hard, and working together to accomplish mutual goals; ideals that will be carried on in his legacy.

The staff at The Gialamas Company were blessed to learn from George by working so closely with him throughout the years, and are dedicated to continuing to serve our tenants in a manner that would continue to make him proud.



George Thomas Gialamas

October 20, 1938 - May 8, 2021

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Madison Magazine's Best of Madison Awards!

MADISON MAGAZINE'S **BEST** OF MADISON



The 2021 Best of Madison Winners have been announced by Madison Magazine! 2021 marks 40 years since Madison Magazine began highlighting what readers deem the "best of" the city. This year 458 businesses were honored in the readers' poll, including some of our business neighbors from right here in Old Sauk Trails Park!



Congratulations to Blue Chip Barber Club – located at 8025 Excelsior Drive, Suite 106 – for their win of the **Bronze Award** in the Barber Shop category!



Congratulations to Associated Bank – located at 8040 Excelsior Drive, Suite 201 – for their win of the **Silver Award** in the Wisconsin Bank category!



Congratulations also going out to Eno Vino– located at 8025 Excelsior Drive, Suite 104 – for their multiple wins in the Restaurant category – including the **Gold Award** in the Wine Bar & Tapas categories!



The Gialamas Company, Inc.

Thank you to everyone who voted for The Gialamas Company in the 2021 Best of Madison Awards! We're thrilled to have received the **Silver Award** in the Best Commercial Developer category this year.

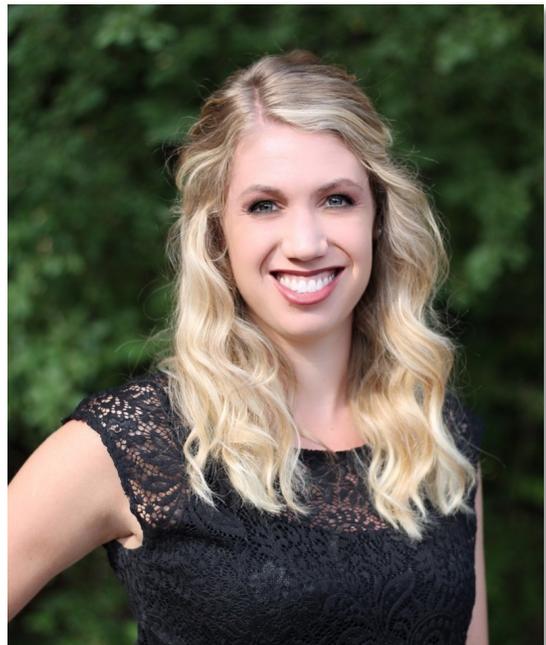
Making the Most of a 'Pandemic Pause'

2020 will go down as one of the most memorable years in modern history for a multitude of reasons, one being that the world seemed to be on pause as we navigated through our new routines. Yet, as essential workers at Andler Dental, we carried on helping to do our part. Ensuring we geared up in our head-to-toe personal protective gear, or PPE, in order to continue to maintain oral health for our existing patients and helping those who needed us on an emergency basis. While the many challenges seemed overwhelming with all the CDC guidance recommendations, we did not have far to go with compliance. In fact, we went above and beyond.



This lull in time did allow our office to make some amazing renovations. Taking us from a 4 operator office to an 11 operator office! We did the buildout in stages so as to continue to see those that needed us most during the height of the pandemic. Front to back, top to bottom, we redid everything, including our website. This expansion allowed us to grow as a team as well.

We could not be more thrilled to have Dr. Chloe Crocco join us. She is a graduate of Marquette Dental school and has been a welcome addition. To accommodate the expansion, we grew from a team of 5 to a team of 12 phenomenal clinicians and administrators in total. The sky's the limit and we are so proud of being able to serve those in our community every day. Improving people's overall health and wellness is our mission through conscientious oral care. We are always welcoming new patients and would love for those in the Old Sauk Trails Park to come by and see what we have accomplished.



We hope that your business is getting closer and closer to normalcy and we wish you continued success as we enter the second half of 2021!



708 Heartland Trail
Suite 1400
Madison, WI 53717

Iconica's Excited About New Additions



Welcome to the team!

Jim Olson
Architectural Director



Iconica is excited to announce the addition of Jim Olson, AIA, NCARB and Maggie Kamla to the team!

In his role as Architectural Director, Jim will work closely with clients to support their project design needs as well as develop new business opportunities. As a registered Architect, with over 25 years of experience, Jim brings in-depth knowledge of healthcare, corporate, recreational, hospitality, industrial and residential architecture experience to Iconica. He is an active participant in various local organizations as well as professional associations throughout the design/build industry.

Welcome to the team!

Maggie Kamla
Controller



As Iconica's new Controller, Maggie will oversee all financial and accounting functions. Maggie brings a wide range of experience in accounting and finance for the construction industry – having recently worked at companies such as Dave Jones, Inc. and Veridian Homes, LLC. Most recently, Maggie worked as the Manager of Accounting Services at WIPFI, LLP.



901 Deming Way
Suite 102
Madison, WI 53717

Savant Earns Recognition for Financial Planning Services

For the 14th year, Savant has landed a spot on the InvestmentNews nationwide ranking of leading RIA firms. For 2021, Savant ranked No. 26 out of 50 firms. The list is based on total AUM. To qualify for the list, firms must provide financial planning services, have at least \$100 million in AUM, have provided investment advisory services to clients during the most recent fiscal year, not be actively engaged in business as a broker-dealer, and not receive commissions, among other criteria.

Accounting Today magazine has ranked Savant in its Top Wealth Magnet list. This is the ninth year Savant has made the list. For 2021, Savant was ranked No. 3 out of 150 leading CPA financial planning firms in the United States. The list also is based on total AUM. Savant is part of the "\$1B-Plus Club," managing more than \$9.5 billion in assets for its clients.

"We consider recognition by media and our peers as a reflection of the amazing work of Team Savant and their dedication to helping provide the best comprehensive financial planning in the industry," said Brent Brodeski, CEO of Savant. "We thank InvestmentNews and Accounting Today for recognizing the work we do for our clients and the communities we serve."



SAVANT

WEALTH MANAGEMENT
EST 1986

1200 John Q. Hammons Drive
Suite 101A
Madison, WI 53717

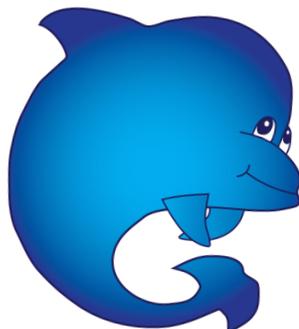


Summer Swim Safety Reminders with SWIMWEST

Summer is synonymous with swimming. There's nothing quite as satisfying as a cool dip in the water on a hot day. SwimWest wants to spotlight swim safety this Summer by sharing these 5 tips:

- Keep ALL "kiddie" pools, buckets and tubs emptied of water when not in use. *Did you know a child can drown in less than TWO INCHES of water? Toddlers are fast and impulsive.*
- Keep constant watch when children are in or near water, including tubs, sinks, buckets and pools. *Did you know a child can become submerged in a kiddie pool in the time it takes to grab a towel across the deck (10 seconds) and can lose consciousness in the time it takes for you to sign for a package at the door (2 minutes)?*
- Know the signs of drowning. *Most people, especially children, do not yell for help when they are drowning, as they are busy struggling for air in the short second they are above water. They are also unable to wave for help because their arms are below the water trying to push their heads above the water. Instead, look for mouths at the surface of the water, heads tilted backwards, or hair over the eyes or face.*
- Consider hiring a Life Guard for pool parties. *Sadly, many drownings happen at pool parties with plenty of adults present because people assume someone must be watching the water for signs of trouble.*
- Create layers of protection. *Make drowning less likely by making it more difficult for a child to access a pool. Lock doors to the outside, or purchase a pool alarm when someone opens the gate to pool area. Teach children to swim at a young age. Model safe and responsible water usage. Have children wear coast-guard approved life jackets when boating or swimming in a lake.*

SWIM SAFER | SWIM SMARTER
ALL SUMMER LONG
SwimWest swim school
SWIM SAFER | SWIM SMARTER
always swim with a buddy
JOIN US TODAY! | SWIMWEST.COM



Caring for our Lakes Throughout the Seasons

It's a pretty well known fact that here in Madison, we LOVE our lakes! With four of our five major lakes being fed by the Yahara River, it's also quite obvious that the health of our lakes rely not only upon each other, but upon us as well.

[Clean Lakes Alliance](#) collaborated with other community partners to reflect on what resiliency means for the environment and for our community. If everyone participates, and takes small actions at home, we can create a big impact for our lakes, and countless other environmental causes.

Some community partners aim to support pollinators, while others hope to grow healthy lawns. We can all be a part of the solution. In fact, you don't even need to live on the lakes to make a difference in our Yahara Watershed. Below is a list of top 10 actions you can take at your home or business to help make our landscape more resilient and add up to big impacts for our overall water quality.



1. **Plant Native Vegetation:** native plants help to keep soil in place after rain events, and benefit pollinators and wildlife as well.
2. **Create a rain garden:** rain gardens increase biodiversity, and provide an effective rain management solution for your property.
3. **Redirect your downspouts:** redirecting downspouts to your lawn or garden reduces direct runoff into the storm sewer system and improves the health of plants on your property.
4. **Pick up after pets:** pet waste that washes into water sources can become a source of E. coli bacteria.
5. **Reduce salt use:** salt runoff into our lakes can become toxic to plant and fish life.
6. **Start composting at home:** food waste and yard waste quickly and easily transform into nutrient rich compost that can be used to benefit plants on your property.
7. **Install a rain barrel:** rain barrels are another great way to reduce storm water runoff, and provide easy access to stored water during dry periods.
8. **Plant food gardens at home:** reduces the need for food transport costs and utilize the compost you're making at home, and the water you're able to capture on site.
9. **Rake your leaves before rainfall:** soaked leaves produce phosphorus run off into the lakes, which results in algae blooms
10. **Share your endeavors:** inspire a friend or neighbor to try some or all of these tips!

AAA Back To School Safety Tips



Making Your Children Safer

Ensuring the safety of children is a top priority for parents. Regardless of how children commute to school, they face many traffic safety hazards. Research shows that taking a school bus is by far the safest way for children to travel to school. But for many reasons, parents choose other methods for getting children to school.

Should Your Child Walk to School or the Bus Stop?

Walking is good exercise for children, but it's up to parents to decide if walking to school or the bus stop is safe. Here are some things to think about:

Your Child's Age: Children under age 10 usually don't have the skills to walk alone in areas with traffic. Parents should consider the readiness of each child, regardless of age, to face dangerous traffic situations.

Traffic: The volume and speed of traffic may not allow a safe route to school.

Crime: High crime areas can be unsafe and put children at risk.

Crosswalks, Street Signs and Traffic Signals: Crosswalks, as well as adequately posted signs and traffic signals, help protect drivers and children from traffic crashes.

Crossing Guards and AAA School Safety Patrollers: At intersections where many children cross, crossing guards and/or patrollers can help get them to the other side safely.

Distance to the School: The further children have to walk to school, the greater the risk that something can go wrong.

What Parents Can Do:

- Walk with children many times to familiarize them with the route. This creates an opportunity to point out potential traffic hazards, as well as non-traffic situations to avoid.
- Have children walk in a group. With more eyes and ears, children can cross streets together and negotiate dangerous situations more safely. Having an adult walk with the group can make the trip even safer. Consider creating a "walking school bus" so children and parents can walk to school together.
- Talk with children about traffic safety and teach them when and where it's safest to cross streets. Remember that intersections are usually the safest location for children to cross, and the majority of child pedestrian deaths occur at non-intersections. Always use crosswalks to model safe behavior for your child.
- Closely examine dangerous areas of your child's walk like driveways and parking lots. Remind children to take their time, stop, look all ways and listen when crossing streets — even when there is a well-marked crosswalk.

Parents, Remember When You are Driving to:

- Watch for children on their way to and from school and watch your speed.
- Obey all school zone signs, signals and markings.
- Look for AAA School Safety Patrollers and crossing guards.
- Avoid using cell phones or driving distracted, especially around school zones.
- Use seat belts and appropriate child safety seats or booster seats when transporting children.
- The safest place in cars for children under 13 is the rear seat.

For more information on how to obtain school educational materials, contact your [local AAA office](#).



8401 Excelsior Drive
Madison, WI 53717



Old Sauk Trails Park Blood Drive

Hilton Garden Inn: 1801 Deming Way Middleton

Tuesday, August 10th 9:00 a.m. to 2:00 p.m.

For an appointment call 1-800-RED CROSS (1-800-733-2767) or visit redcrossblood.org and enter the Sponsor

Code: *OldSaukTrails*

You can save up to 15 minutes when you donate blood by using RapidPass!

[Click here](#) for more information.

The Gialamas Company, Inc.

8040 Excelsior Drive, Suite 200

Madison, WI 53717

www.gialamas.com



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COMMERCIAL REAL ESTATE | DEVELOPMENT | BROKERAGE | LEASING | MANAGEMENT

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Old Sauk Trails Park!