

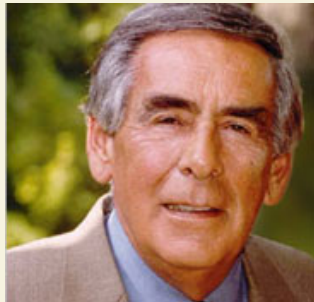
Old Sauk Trails Park

BUSINESSLINKS

Published by The Gialamas Company

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FROM THE DESK OF GEORGE GIALAMAS

The coming New Year gives me a chance to reflect on the turbulent year that was 2009. In the midst of a global and economic crisis, many of our business associates and friends faced a difficult year – a reminder for us all not to take anything for granted and be appreciative of what we are fortunate to have, both personally and professionally.

I can report that The Gialamas Company has maintained a high occupancy rate in all our buildings, attributed to the hard work of our people and the quality of our product. In May 2009, we were honored with the prestigious Wisconsin Small Business of the Year award and in August, we were able to continue the tradition of our beloved summer event, Concert in the Park. We thank you for your support.

As we welcome 2010, I remind you to look for the good in every situation and circumstance. Take advantage of our “community within a community” that is Old Sauk Trails Park; our quarterly “Business After 5” networking events, our free summer Concert, and other various events throughout the year. Watch for our new Old Sauk Trails Park logo as we hold strong to preserve Old Sauk Trails Park as the number one office Park in the State of Wisconsin.

The Gialamas Company extends to you our best wishes for a safe and happy Holiday Season and New Year in 2010.

Best Regards,

George Gialamas
President

**HAPPY
HOLIDAYS!**



CONCERT IN THE PARK 2009

The Eighth Annual Concert in the Park proved to be another great success with thousands attending the evening of beautiful music, spirit and fireworks.

Amid near perfect weather, The Wisconsin Youth Symphony Orchestra, with special soloist pianist Clara Chow, put on a spectacular performance.

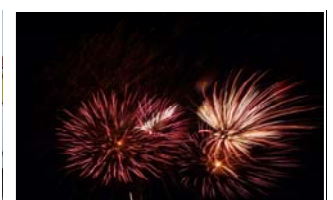
Before the music, Dr. Bassam Shkhashiri and Dr. Rod Schreiner's unique and exciting science

demonstrations proved to be fun for all ages, while the Orchestra's 'Instrumental Petting Zoo' allowed children to experience the delight of playing an instrument. New to the event this year was The Keep Wisconsin's Warm/Cool Fund's "Ultimate Ice Cream Social," which allowed Concert attendees to purchase unlimited scoops of Schoeps delicious ice-cream, with all proceeds

going to support those most in need in the Madison Community.

The Gialamas Company would like to thank all of the volunteers that performed a small miracle in getting this event area staged and all those extra hands that helped with the Concert clean up.

Contact Erica at The Gialamas Company at Erica@gialamas.com to learn how you can help support next year's event!



A Special Thank You To Our Sponsors:

- *AAA
- *A & A Fire and Security
- *Associated Bank
- *AVID Ratings
- *Baker Tilly
- *CMS
- *Crescent Electric
- *D. Webster-Scher Agency
- *Delta Dental

- *Edgewood College
- *Engineered Construction
- *Eragen
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- *Lerdahl Business Interiors
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- *RSM McGladrey, Inc.
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- *UBS
- *US Bank
- *Waldbillig & Besteman

We hope you can join us next year for another spectacular evening!

16TH ANNUAL GOLF OUTING A GREAT SUCCESS!

The 16th annual Old Sauk Trails Park Golf Outing was a day of perfect weather, networking and fun! Held at the beautiful Bishops Bay Country Club, participants celebrated the community and the relationships built within Old Sauk Trails Park.

Although no one left with the brand new Mercedes from Zimbrick at the hole-in-one contest, there was plenty of excitement at the putting contest, where players had a shot of winning \$10,000! After a delicious dinner, there

were many more fabulous raffle prizes to be won including: Badger sports tickets, gift certificates to George's Chop House, two cash prizes of over \$250 dollars each, and many other wonderful gifts, generously donated by companies and friends of Old Sauk Trails Park.

For more information about The Old Sauk Trails Park Golf Outing or to donate prizes for next year's event, contact Erica at The Gialamas Company at Erica@gialamas.com.



GILLWARE INC. MOVES INTO NEW FACILITY



Gillware Inc. and Gillware Data Services LLC have recently moved from the West side of Madison into a new facility in the Gialamas owned Baker Tilly building at 10 Terrace Court. The two companies combine to offer world class data recovery and remote data backup solutions to consumers and businesses, specializing in data recovery from troubled hard drives and reliable remote storage solutions for individuals and corporations alike. Started in

2004 by brothers Tyler and Brian Gill, the company has experienced rapid growth as the value and amount of electronic data continues to surge. Today the company employs 25 engineers and support professionals.

For more information, contact Tyler Gill at 240-237-8780.



Gillware Inc. is located at
10 Terrace Court

AAA VOTED #1 MOST SOCIALLY RESPONSIBLE BUSINESS BRAND

AAA means different things to different people but when it comes to enhancing the life experience, there seems to be consensus. In a recent independent study conducted by Landor, a highly regarded firm that specializes in branding, AAA was ranked nationally as the No. 1 socially responsible business brand.

AAA was recognized in the study as being a company that helps build and preserve a person's well-being. In this case, social responsibility to those who were surveyed means caring about the individual and his or her health and safety.

From its earliest years, AAA has focused on keeping its members safe, a core value of the organization that still holds true today. AAA's conviction to safety extends well beyond its prompt and efficient emergency road service. Child passenger safety, senior mobility, and school safety patrols are

three major safety initiatives. AAA is the premier source in the state for driver education materials, and has been a staunch supporter of legislation that targeted seat belt usage, teen driving, drunk driving, safer roadways, and currently no texting while driving.

Member feedback has helped guide AAA's traffic safety initiatives over the years, so thank you to all members and non-members for your hand in helping to make AAA the most socially responsible business in the nation. Be safe!

For more information, visit
www.AAA.com.



**Thank you to all
members and
non-members for
your hand in
helping to make
AAA the most
socially
responsible
business in the
nation!**

ADLER & ASSOCIATES CELEBRATES 25 YEARS!

Adler & Associates, S.C., a Certified Public Accounting (CPA) firm, founded by (Thomas M. Adler, CPA, ATA, ATP) is celebrating our 25th anniversary in the Madison and surrounding communities.

Adler & Associates, S.C. serves clients in a wide range of small and medium sized business. We do bookkeeping, payrolls, accounting and business taxes.

Our firm processes many individual tax

returns, compilations including returns with small business, stocks sales, rental properties and passive investments. We also do tax planning for individuals and businesses.

With Tom's experience of over 25 years in accounting and taxes he can assist you with starting a new business, help you with your existing business on how to take advantage of all the tax laws and get you the most out of your tax savings.

For business and tax needs please contact our office for an appointment at 608-664-1944 or email Rose Adler at radler@adlercpa.com.



Adler & Associates, S.C. is located at 1110 Fourier Drive

*Congratulations to Adler & Associates, S.C.
for 25 years in business!*

SAVE THE DATE FOR SAVANT'S NEXT EVENT

Savant Capital Management's financial experts will explore a relatively new approach to investing known as "tax-efficient investing." Enhancing portfolio returns by controlling taxes is at the core of the approach. Savant will take a look at conventional tax management and discuss new ideas in tax-efficient investing. Would a Roth conversion be beneficial for you? Savant will address this question and more at the event.

Savant Capital Management, Inc. is a Registered Investment Advisor.



Edgewood College
Deming Way Campus is located at
1255 Deming Way

SAVE THE DATE:

The Next Generation of Tax Management for Investment Portfolios

When:

December 1, 2009

Registration: 6:45 p.m.

Program begins at 7 p.m.

Where:

Edgewood College, Deming
Way Campus

To RSVP: Call Savant
Capital Management at
608-831-1300 or log onto
[www.savantcapital.com/
SAGE](http://www.savantcapital.com/SAGE).



FIND THE LATEST OFFICE TRENDS & WORK STYLES AT PREVOLV



Your business is changing...is your office environment keeping up? New technology, re-engineered business processes, right sizing, mergers and acquisitions are all ways companies and institutions stay competitive. A newly formed Madison business is helping these firms ensure their offices are supporting changes in today's business climate.

Prevolv is a thirteen-year-old office furniture and environment company from Minneapolis/St. Paul. In June of this year, they teamed up with local executive, Mike Murray, to bring their unique approach to Madison. Murray has helped a range of Wisconsin corporations and public institutions improve their work environments over the past 20 years.

"Prevolv approached me about a year ago to discuss this expansion" said Murray. "When they explained how they work with their clients, it struck me that they hold the same values I do." Prevolve's approach begins with a



8401 Excelsior Drive

deep understanding of the customer's business. With this understanding they work to co-create the right solution for the work environment.

"In this economy my customers are considering all kinds of changes to their offices" Murray commented.

"From sub-leasing portions of the

facility, to down-sizing the footprint of their workstations to accommodate future growth. We need to understand the business goal first, only then can we develop a creative solution. That solution may or may not include new furniture."

The new Prevolve showroom highlights the latest office trends and work styles and is conveniently located at 8401 Excelsior Drive on Madison's west side.

For further information, please contact Mike Murray at (608) 512-5300 or mmurray@prevolv.com.

www.prevolv.com

Evolving your work environment.

RURAL CHIP OFF FOR UNITED WAY

Rural Mutual held a chip-off contest to launch its United Way campaign on Sept. 3. Employees made contributions to guess which of the 7 members of Rural Mutual's executive team would be closest or farthest from the hole. The winners received Badger football tickets and a Glass Nickel Pizza gift card.

The WIAA announced the winners of the WIAA/Rural Mutual Insurance Sportsmanship Award for the 2009 spring and summer State Tournaments.



WIAA/Rural Mutual Sportsmanship Award Winners

Spring Baseball – Marion

Summer Baseball – New Holstein

Softball – Grantsburg

Boys Team Tennis – Middleton

Girls Soccer – Ashland



Todd Argall, Vice President of Customer Acquisition and Service, attempts his chip for the United Way

JOIN CARDINAL STRITCH FOR SMART INVESTING TIPS

One of our Cardinal Stritch University alumni, Ron Phelps, who is a First Vice President and Wealth Advisor for Morgan Stanley Smith Barney, will present: Preparing for Recovery: Smart Investing in Today's Environment.

Ron will provide us a general breakdown of the markets and some recovery ideas. This event will be an opportunity for Cardinal Stritch to provide its alumni, friends and local business neighbors an opportunity to meet, network and learn with one another. It may be the start of an informal Stritch alumni group!

We will also provide a short update on our site here in Madison and introduce you to our staff.



Preparing for Recovery: Smart Investing in Today's Environment.

Event Details:

Where - Cardinal Stritch University
8017 Excelsior Drive

When - Thursday, December 3rd

5:30 - Refreshments

6:00 - Presentation

RSVP - (limited to 30)

Dr. Susan Adams

1.800.347.8822 x8701 or

seadams@stritch.edu

SUSAN G. KOMEN ROCKS FOR THE CURE IN MADISON

Madison and Dane County turned pink in October in honor of Breast Cancer Awareness Month.

Wisconsin's First lady, Jessica Doyle, read the Governor's Proclamation declaring Susan G. Komen for the Cure Breast Cancer awareness Month along with Dane

County Sheriff Dave Mahoney and all the Dane County Law Enforcement departments. They proudly supported our mission as "Justice for the Cure".

The state Capitol was lit pink for two full weeks and Women (and men) Rocked for the Cure at many

participating venues around Madison. The Dane County Culver's locations joined in for the first time this year, featuring Pink Ribbon Raspberry

custard and donating proceeds of the day's sales to the Komen Madison Affiliate.

October may be over but the mission

& message of Susan G. Komen for the Cure is important every day of the year.

For more information visit our website: www.komen.org or call our office 608-836-1083



**The key to survival
is
early detection.**

**Seek medical
attention if you notice
any of these changes:**

- Lump, hard knot or thickening
- Swelling, warmth, redness or darkening
- Change in the size or shape of breast
- Dimpling or puckering of the skin
- Itchy, scaly, sore or rash of the nipple
- Pulling in of the nipple or other parts
- Nipple discharge that starts suddenly
- New pain in one spot that does not go away

COMMERCIAL REAL ESTATE - DEVELOPMENT - BROKERAGE - LEASING - MANAGEMENT



The Gialamas Company, Inc.

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OLD SAUK TRAILS PARK

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The Gialamas Company
8020 Excelsior Drive
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Phone: 608-836-8000

Fax: 608-836-7863

E-mail: erica@gialamas.com

www.gialamas.com

Publishers:

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Editor:

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Submit articles, photos and ads via e-mail to:

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