



Old Sauk Trails Park

BUSINESSLINKS

Published by The Gialamas Company



INSIDE THIS ISSUE:

- GIALAMAS RECEIVES BEST OF BUSINESS AWARD** 2
- COACHES VS CANCER EVENT TO BE HELD AT SPRECHERS** 3
- FORWARD THEATER CO. LOOKING FOR SUBSCRIBERS** 4
- HIGH TECH HAPPY HOUR CELEBRATES 10 YEARS** 5
- NEW FITNESS CENTER IN OLD SAUK TRAILS PARK** 6
- WOMEN ROCK FOR THE CURE EVENT BY KOMEN MADISON** 7

Join us for the 10th Anniversary Celebration!



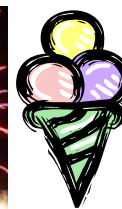
in the Park



Wednesday, August 10, 2011 * 7PM
1200 John Q. Hammons Drive

Free admission !

MUSIC * ICE CREAM SOCIAL * FIREWORKS * FACE PAINTING * FAMILY FUN FOR ALL AGES!



Welcome to Old Sauk Trails Park

- Wisconsin Early Autism Project
- Fourier Fitness

Don't miss the Business After 5 Summer Celebration! Details on page 4

THE GIALAMAS COMPANY WINS BEST OF WI BUSINESS AWARD

More than 125 of the top business people from around the state of Wisconsin attended Corporate Report Wisconsin's 7th annual Best of Wisconsin Business Awards luncheon on June 10, 2011 at the Kalahari Resort in Wisconsin Dells. This year nearly 2,000 readers cast their votes online to determine platinum, gold and silver winners in each of the 28 categories. The Gialamas Company, Inc. is proud to announce they've won the Gold award in the Best of Commercial Real Estate category. George Gialamas, President of The Gialamas Company states, "I am very proud of our team and honored to receive this award."

ABOUT THE GIALAMAS COMPANY, INC.

For more than 35 years, The Gialamas Company, Inc. has brought its expertise in commercial real estate development, brokerage, leasing and management to the Madison area. The Gialamas Company's premier development, Old Sauk Trails Business Park on Madison's west side, began in 1986. The Park has since grown to over 58 buildings, containing over 300 diverse companies. For more info visit www.gialamas.com.



Left to right: Andy Van Haren, Erica Wiley and Aris Gialamas accept on behalf of Gialamas

CONGRATULATIONS TO ALL OF THE NOMINEES!



The Gialamas Company, Inc.

SAVANT ADVISOR EARNS FIDUCIARY DESIGNATION



Brent Lindell

Savant Capital Management, a nationally recognized fee-only wealth management firm with offices in Madison, is pleased to announce that Financial Advisor Brent Lindell recently earned

the Accredited Investment Fiduciary® (or AIF®) professional designation from Fiduciary 360. He has received formal training in investment fiduciary responsibility.

The Accredited Investment Fiduciary® (AIF®) designation represents a

thorough knowledge of and ability to apply the fiduciary Practices. The AIF® Training provides a unique comprehensive overview of fiduciary standards of excellence, asset allocation, preparation of investment policy statements, manager search and due diligence, performance measurement, and other related subjects.

AIF® designees have a reputation in the industry for the ability to implement a prudent process into their own investment practices as well as being able to assist others in implementing proper policies and procedures. For these reasons, the AIF® was named one of the Ten Most Wanted designations in the investment industry by Financial Planning Magazine.

As a Financial Advisor, Lindell is responsible for managing all aspects of the financial planning and investment process for clients. He has 19 years of experience as a trust officer and advisor. Lindell holds a BA in Economics and is a Certified Financial Planner™ and a Certified Trust & Financial Advisor. Additionally, he received extensive training as a graduate from the Cannon Financial Institute's Trust School at the University of Notre Dame.

For more information visit www.savantcapital.com

SPRECHER'S TEAMING WITH COACHES VS CANCER ON 8/25/2011

Nowhere else in the Madison area has an atmosphere quite like Sprecher's Restaurant and Pub. With that outdoor patio, it's easy to forget about life for a while and just grab an ice cold Sprecher beer and have a relaxing dinner to the sound of one of the many live bands booked throughout the summer.

For one day only, Sprecher's is teaming up with the American Cancer Society to give back for a great cause and raise money for their Coaches vs. Cancer Wisconsin program. On August 25th, 2011, they urge you to join them at Sprecher's for an eventful day aimed at supporting a local branch of a national organization that has made incredible progress in the fight against cancer. Sprecher's will donate up to 20% of their net sales towards the Coaches vs. Cancer program, but in order to reach their goal of \$5,000 raised, they are going to need significant community support.

Stop by Sprecher's Restaurant and



Pub anytime between now and August 25th to purchase your lifetime Pub Club Membership. Not only do Pub Club members receive Happy Hour priced beers at all times and 10% discounts on food, but for a limited time only \$5 from every \$10 Pub Club Card sold will be donated to the American Cancer Society. If you purchase your card during this promotion and attend the fundraiser on August 25, you will receive a free raffle ticket!

The American Cancer Society's Coaches vs. Cancer WI program is led by UW-Madison basketball coach Bo Ryan in partnership with UW-Milwaukee Coach Rob Jeter,

UW-Platteville Coach Jeff Gard, Edgewood College Coach Todd Adrian, and UW-Parkside Coach Luke Reigel. Through their efforts and those of volunteers, Coaches vs. Cancer Wisconsin has raised over \$500,000 to fight cancer and support the mission of the American Cancer Society in Wisconsin since it began 4 years ago. Don't miss the event of the summer! Like Sprecher's Restaurant and Pub on Facebook to learn more about what they have planned and get an inside look at the day's festivities!

For more information visit www.coachesvscancerwisconsin.org

<http://www.facebook.com/sprechersmadison>



LET'S CREATE A POSITIVE
DRIVING FORCE
IN OUR COMMUNITIES

AAA is proud to partner with law enforcement agencies in promoting safe teen driving and responsible driving habits. We help teens build driving skills with:

PROGRAMS:	INFORMATION:
New Driver Training	Distracted Driving
Online Parent and Teen Driving (StartSmart)	Parent-Teen Contract
Preparing for Drivers Education (Dare to Prepare)	Graduated Driver License

Visit teendriving.aaa.com to learn more about these valuable tools.

BLOOD DRIVE EXPRESS

Aug. 18, 2011
10:00am - 2:00pm
1241 John Q.
Hammons
Rural Insurance

By Appointment Only:
Call Debi Bram
828-5409

FORWARD THEATER LOOKING FOR IT'S 1,400TH SUBSCRIBER!



FTC is in the midst of sorting, processing, and assigning hundreds of ticket packages for our upcoming 2011-2012 season of performances in Overture Center. Orders are pouring in and good seats are going fast! We have almost 1,100 subscribers so far – and we're looking forward to welcoming many more! As we look ahead to our third season, filled with fascinating people in

moments of passion and promise, power and greed, love and betrayal, Forward Theater is in search of our 1,400th subscriber. That lucky audience member will, first and foremost, receive some of the best seats in the house to our mainstage performances of *The Farnsworth Invention* by Aaron Sorkin; *A Thousand Words* by Gwendolyn Rice; and *Love Stories*, an evening of one-act plays by George Bernard Shaw, Dorothy Parker, and Bertolt Brecht. He or she will also be invited to share a backstage dinner with the actors and receive a tour of the theater from the artistic director, Jennifer Uphoff Gray.

Subscribe before August 20th at www.forwardtheater.com and our 1,500th subscriber could be you!

REGISTER FOR FALL SWIM LESSONS!

September 6 – December 17

West Madison: 831-6829 East Madison: 512-5071

Fitchburg: 276-7946

www.swimwest.com



'Business After 5' Outdoor



Celebration!

THURSDAY, SEPTEMBER 1, 2011

Where: Sprecher's Outdoor Patio, 1262 John Q. Hammons Drive

Time: 5-7PM

Who: Old Sauk Trails Park Business & Friends



Complimentary appetizers, cocktails, networking & raffle prizes



**SATURDAY, AUGUST 27, 2011
OLIN PARK ~ MADISON, WI**

ONE DAY WITH LOTS OF WAYS TO CELEBRATE THE LAKES!

HIGH TECH HAPPY HOUR CELEBRATES 10 YEARS



On August 18, 2011, local networking group, High Tech Happy Hour (HTHH), will celebrate its 10 year anniversary of connecting Madison area professionals.

High Tech Happy Hour began in 2001 as a way for people in the tech community to gather and network for fun and business. The concept was simple: no agenda, no fees, no program, and no pre-registration – just people connecting with others to leverage ideas and opportunities. High Tech Happy Hour has grown remarkably since then, and now draws over 300 business professionals to each monthly event. Held on the last Thursday of every month, HTHH is made possible by its co-hosts, Yahara Software and SupraNet Communications, as well as the many local businesses that sponsor each month.

Every August the anniversary event is held at the Memorial Union Terrace from 5:00-7:00 pm and is the biggest event of the year, drawing over 500 people. This year will be no exception! The 10 year anniversary event will feature free food and beer, numerous raffle prizes, and of course, great networking. It is also the kick off to Madison's Forward Technology Festival, in which several technology related events will occur between August 18-27.

August's event will also be the third year HTHH teams up with Second Harvest Food bank of Southern Wisconsin. To date, HTHH has helped to raise 1,956 meals to help fight hunger in our community. Just \$1 can provide 3 meals for those in need. This year we hope to raise over \$500.

The much anticipated milestone anniversary is sure to make for a

successful and enjoyable event. It is also a great time to thank the local businesses who have made HTHH possible every month by providing sponsorships. With a strong following, HTHH is sure to grow even more in the coming years and has become a mainstay in the Madison community.

For more information about the HTHH anniversary event, Pecha Kucha, and other High Tech Happy Hours, visit www.hthh.org.



BIKE DRIVE TO BE HELD IN OSTP ON AUGUST 4!



Do you have any gently used bicycles, accessories and parts that you'd like to donate?

Come to the Bike Drive at the Associated Bank rear parking lot (8404 Excelsior Drive) on Thursday, August 4 from 7:30-10:00 a.m. to make your drop off and help make a difference. All donations are tax-deductible.

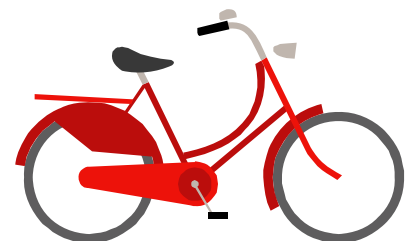
DreamBikes (www.dream-bikes.org) is a non-profit organization that strategically places used bicycle

stores in low-income troubled communities. They partner with local youth organizations to staff the store with teens from the area.

Centurion Wisconsin is a weekend of cycling events geared toward all ages and levels of cyclists. Held August 5-7, Centurion Wisconsin features a Friday night Time Trial, Saturday morning 25-mile and Kid's Ride (plus a free Kid's Zone), and Sunday 50-mile and 100-mile events. The Centurion Wisconsin Expo, which runs all weekend, is free and open to the public.

www.CenturionCycling.com.

For those unable to drop off bicycles on Wednesday morning, a bike drive is also being held on Friday evening, August 5 from 4-8 p.m. at the Centurion Wisconsin venue (Middleton Municipal Airport).



MIDDLETON WISCONSIN
August 5-7, 2011

WOMEN IN CONSTRUCTION MEMBERSHIP DRIVE



NAWIC is a great opportunity for women in the construction industry to connect and learn from one another while enhancing one's career and giving back to the community.

Whether you work on the jobsite or in the office, NAWIC is for you! Networking with women in the construction industry on a local, regional, or national level is just one of the many benefits of membership. Other benefits include educational seminars and certifications, volunteering in the community, fundraisers, jobsite and company tours, and mentoring the next generation of construction workers. Come and see who we are and how your membership can benefit you and your company!

Join us on Wed. Sept 7th at Capital Brewery Bier Garten starting at 4:30pm to find out more information about this great organization for women. Appetizers provided. Cash Bar.

Meet the 2011-2012 Chapter Board:

President; Chelsea Orvick, Design Structures
President-Elect; Diane Mike, Cogdell Spencer Erdman;
Treasurer; Andrea Hayes, Baker Tilly Virchow Krause
Secretary; Martha Cornell, Cogdell Spencer Erdman
Membership Chair; Avin Kallenbach, Mortenson Construction



Contact Diane Mike at 410-8046 or dmike@kogdell.com for more information on membership or sponsorship opportunities.

NEW FITNESS CENTER IN OLD SAUK TRAILS PARK OPENS

A new fitness center has opened in Old Sauk Trails Business Park!

Located at 999 Fourier Drive, Fourier Fitness is a personal, results-oriented workout facility within walking distance of your 9 – 5.

Workout hours are geared toward business people. Training sessions are geared toward those of you who want and need to get the most from your valuable time.

And Fourier Fitness offers beautiful spa-quality locker rooms with showers and towel service.

Start your day with Power Yoga. Experience personal Pilates. Try abs express or ballet booty over the lunch hour.



Improve your overall health and performance in a fun and social small group setting. With six certified trainers, Fourier Fitness offers a variety of workouts to keep things fun and interesting.

Fourier Fitness personalizes exercise to the individual and customizes plans for worksite wellness and team building.

Your business neighbors, Dean Health Plan, Clifton-Gunderson, and Sustainable Engineering Group are

already taking advantage of corporate wellness plans at Fourier Fitness.

Brad Mueller from Clifton-Gunderson says "Having a group from work doing the same workout schedule has been fun - we have something new to talk about in the office, and as a manager, I can definitely say there's an improvement in energy and morale for the people who have been in the group."

There is no membership fee at Fourier Fitness. You pay for the workouts you want.

Call 575-4467 or visit www.fourierfitness.com and let Fourier Fitness make it easy and fun for you to stay strong, active, and healthy.

EVENTS & HAPPENINGS



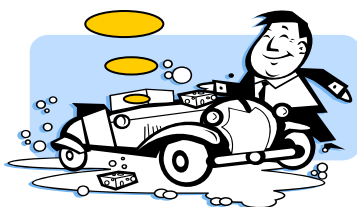
**The Gialamas Company
has moved!**
1200 John Q. Hammons Drive,
Suite 500
We look forward to
welcoming you to our new office!

OSTP GOLF OUTING CANCELLED for 2011
The Gialamas Company would like to inform you that the annual golf outing at Bishop's Bay has been cancelled for 2011. We apologize for the inconvenience. We hope to make it bigger and better than ever in 2012 and are currently looking for a charitable organization to attach to the event. Email your comments and suggestions to Erica@gialamas.com.



CONTACT:
Tom Schwartz-Owner (Fully insured)
601 Bobwhite Ct
Lodi, WI 53555
608-322-6655
Onthespotdetailing@gmail.com
www.onthespotdetailinginc.com

Employee Quick Wash
includes-hand wash, dry,
machine applied Meguiars long
lasting wax, full window clean-
ing and vacuum for \$35 per car,
\$45 per truck or SUV, WI Sales
Tax Included.



★ OCTOBER BREAST CANCER AWARENESS MONTH ★

**SMART
WOMEN CARE**



★ SATURDAY, OCTOBER 8 ★

A Party to Honor Our 2011 Komen Madison Ambassadors
31 Women Who Have Been Touched by Breast Cancer
7 pm at Smart Motors, \$50 per person Register at komenmadison.org

ONE MONTH ★ TWO GREAT EVENTS

**WOMEN ROCK
FOR THE CURE**



★ FRIDAY, OCTOBER 21 ★

Area Venues Will Rock Madison with
Great Music and Food for a Cure!

These Events Are Made Possible by the Support of Our Generous Sponsors:
Smart Motors • Turville Bay MRI and Radiation Oncology Center
The Diamond Center • Mid-West Family Broadcasting
Mortenson Investment Group • musicnotes.com • Adams Outdoor

komenmadison.org • 608.836.1083

Facebook.com/WomenRockMadisonfortheCure Twitter.com/komenWomenRock

Presenting Sponsors:





The Gialamas Company, Inc.

VISIT OUR WEBSITE AT WWW.GIALAMAS.COM FOR ALL YOUR BUSINESS REAL ESTATE NEEDS

OLD SAUK TRAILS PARK

Business Links is published quarterly by:

The Gialamas Company, Inc.
1200 John Q. Hammons Drive
Madison, WI 53717
Phone: 608-836-8000
FAX: 608-836-7863
Email: Erica@gialamas.com
www.gialamas.com

Publishers: George and Candy Gialamas

Editor: Erica Wiley

Submit articles, photos and ads via e-mail to:
erica@gialamas.com

The Gialamas Company
1200 John Q. Hammons Dr.
Madison, WI 53717
www.gialamas.com